Model Curriculum for Recognition of Prior Learning (RPL)

Organic Grower

Sector: Agriculture

Sub Sector: Agriculture Crop Production

Occupation: Farm Management

QP Code: AGR/Q1201

Version: 4.0 NSQF Level: 4

Organic Grower

CURRICULUM / SYLLABUS

This program is aimed at training to Recognition of Prior Learning (RPL) candidates for the job ofa "Organic Grower", in the "Agriculture" Sector/Industry and aims at building the following key competencies amongst the learners

Program Name	Organic Grower	
Qualification Pack Name & Reference ID.	AGR/Q1201	
Version No.	4.0	
Pre-requisites to Training	"Min. Educational Qualification: 12th or equivalent OR 10th Class with 3 years of relevant experience in Agriculture and allied sectors OR Previous NSQF Level 3.5 with 1.5 years of relevant experience in Agriculture and allied sectors OR	
	Previous NSQF Level 3 with 3 years of relevant experience in Agriculture and allied sectors Age: 16 Years	
Training Outcomes: Orientation and Soft Skill	After completing this programme, participants will be able to: • Identify personal strengths and value systems: safe work habits, achievement motivation, time management, anger management, stress management. • Prepare for employment and self-employment: preparing for an interview, effective resume writing, basic workplace terminology. • Illustrate the basics of entrepreneurship and identify new business opportunities • Develop personality and learn general ethics and discipline • Learn about health and safety hazards and hygiene at work place • Learn effective communication skills • Learn about importance of RPL certification and process of assessment	

Training Outcomes: Bridge Course

After completing this programme, participants will be able to:

- Produce Organic Crops: Plan for Organic farming, Crops selection, resources, procurement of inputs, cropping pattern, schedule etc.
- Grow and manage crop: Crop cultivation under organic farming, intercultural operations —organic farming, Pest and disease management, irrigation, weed control etc.
- Maintain the quality of the produce (as prescribed in standards):
 Harvesting, Post harvesting, Quality assurance and Certification
- Undertake business of Organic farming: arrangement of finance, pooling of resources, market linkages etc.
- Practice collective farming/activity: create PGs/ FIGs/ SHGs, prepare for the PG/ FIG/ SHG operations, conduct group meetings and training sessions, carry out collective farming/ activities
- Communicate effectively at the workplace
- Demonstrate various practices to maintain personal hygiene, cleanliness, and safety at the workplace.

Orientation and Soft Skill Details

Sr. No.	Module	Key Learning Outcomes	Equipment Required
A.	Orientation, General Discipline, doubts/gaps in Domain Training and Health and Safety		
1.	Orientation, General Discipline, doubts/gaps in Domain Training and Health and Safety Theory Duration (hh:mm) 06:00 Practical Duration (hh:mm) 00:00	 Domain Training (clarifying any doubts/gaps regarding Job Role) Understanding Qualification Packs, NOS Understanding about NSQF framework and applied level descriptors Understand skill development ecosystem, roles of various stakeholders Recognize the importance of general discipline in the classroom (dos and don'ts) List expectations from the program Outline the objectives of the RPL and importance of skill and certification Identify risks to health and safety at the workplace and measures to be taken to control them 	White Board, Marker, Laptop, projector,
B.	Soft Skills and Entrepren	eurship Tips specific to the Job Role	
1.	Entrepreneurship Theory Duration (hh:mm) 02:00	 Discuss the concept and significance of entrepreneurship and the characteristics of an entrepreneur List the traits of an effective team and team dynamics Resolve problems by identifying important problem-solving traits Discuss how to identify new business opportunities within your business Follow the entrepreneurial process and explain the entrepreneurship ecosystem Identify key schemes of the govt. and banks to promote entrepreneurship Define the relationship between entrepreneurship and risk appetite and entrepreneurship and resilience Importance of book keeping and accounts management. Understand market dynamics and value chain of agri products. Understanding formation of cooperatives, FPO, FPC and enterprise creation 	Laptop, white board, marker and projector, SWOT activity: pen and paper individual exercise, charts, coloured pens, Group Activity: poster making on entrepreneurship ecosystem. Activity: SMART Goal writing

3	Personal Strengths and Value Systems Theory Duration (hh:mm) 01:00 Practical Duration (hh:mm) 00:00 Preparing for Employment and Self-Employment Theory Duration (hh:mm)	 Self-Improvement, inculcate leadership qualities. Importance of Discipline in managing small business. Discuss how to maintain a positive attitude List your strengths and weaknesses Describe the importance of honesty in entrepreneurs Discuss the benefits of time management and applied techniques Apply tips for anger management and stress management Effective interpersonal skills, listening and speaking skills. Follow the steps to prepare for an interview Create an effective Resume Conduct mock interviews 	projector
	01:00 Practical Duration (hh:mm) 00:00	 Identify the most frequently asked interview questions and how to answer them 	briefs, FAQs, quiz on basic workplace technologies.
C.	Familiarization with Asso	h Assessment Process and Terms	
1	Familiarization with Assessment Process and Terms (hh:mm) 02:00	 Familiarization about assessment process Understanding the need of assessment Preparation tips for assessment Doubt clearance session 	
	Total Duration:	Laptop, white board, marker and projector,	
	Theory Duration (hh:mm) 12:00	SWOT activity: pen and paper individual exerc pens, Group Activity: poster making on entrepreneu	
	Practical Duration (hh:mm) 00:00	ecosystem.Activity: SMART Goal writing	

Bridge Course Details

This course encompasses 11 out of 11 National Occupational Standards (NOS) of "Organic Grower" Qualification Pack issued by "Agriculture Skill Council of India".

Module 1: Introduction to the role of an Organic Grower

Mapped to NOS AGR/N1201 v2.0

Terminal Outcomes:

• Discuss the role and responsibilities of an Organic Grower

Duration: 01:00	Duration: 0:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Discuss general discipline in the classroom (Do's & Don'ts) 	
 Discuss the role of an Organic Grower and their progression pathways 	
 Describe the scope and opportunities of organic farming 	
 Explain the need of organic farming in India 	
 Explain various regulatory mechanism in Organic farming and their role 	
Classroom Aids:	
Training Kit - Trainer Guide, Presentations, White	eboard, Marker, Projector, Laptop
Tools, Equipment and Other Requirements	
NA	

Module 2: Planning for organic farming

Mapped to NOS AGR/N1201 v2.0

- Plan the organic farming practices and assessing safe farming practices
- Explain requirements for transition to organic farming
- Plan diversification of crop portfolio

Duration: 02:00	Duration: 03:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Discuss the need of safe farming practices and their characteristics Describe the approach to be taken for transition to organic farming Explain agro-ecology based farming and their advantages and disadvantages along with their prerequisites Discuss the effects of specific chemicals on health and environment List the steps needed to implement organic principles and their prerequisites as per standard Discuss about seasonality of various crops Explain crop rotation and combination of crops for crop rotation Distinguish between conventional and organic farming Discuss various forms of organic farming and applicable core principles and recommended package of practices Explain the characteristics of Good Agricultural Practices (GAP), natural farming, organic farming, zero till farming 	 Demonstrate the detrimental effects of unsafe farming practices on health and environment Select the crop and its variety for cultivation Analyze the process of transition to organic farming in term of financial, agronomic, human resources, prevailing regulation etc. Select the crops for multiple cropping Estimate budget for inputs required for cultivation practices Prepare the crop portfolios – multi crop, feasible crop Demonstrate effective implementation of multicrop projects Prepare yearly plan / crop schedule Framing crop rotating and identifying the crops for rotation Demonstrate different type of farming Demonstrate how to identify seasonal stress on various types of crops

- Explain the benefits and trade-offs in organic farming
- Explain the benefits for multiple cropping
- Explain basic financial planning to get breakeven in organic farming
- Explain crop vulnerability in organic farming

Training Kit - Trainer Guide, Presentations, Whiteboard, Marker, Projector, Laptop

Tools, Equipment and Other Requirements

Record Keeping Book, Receipts, Voucher, Case studies and news articles relevant to organic farming

Module 3: Process of seed selection and treatment under organic farming

Mapped to NOS AGR/N1202 v2.0

Terminal Outcomes:

- Demonstrate selection of main crop and companion crop as per field requirements
- Demonstrate selection of the seed for organic farming and treat the seed by suitable method

Duration: 02:00	Duration: 04:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Explain different type of types of cropping system and their pros and cons Discuss the organic practices for seed treatment List various seed treatment inputs available for organic farming and their benefits 	 Identify main crop and companion crop depending upon the agro-ecological conditions Plan for intercrop, mixed crop, relay crop, trap crop etc. Plan for crop rotation cycle to maintain nutrient balance in the soil
 Explain acceptable chemical alternatives for seed treatment, their procurement and use 	 Prepare crop schedule to be followed Select the seed variety which should be insect pest resistant, non-genetically modified etc.
 Explain methodology for preparation of inputs for carrying out treatment under organic farming 	 Identify appropriate and recommended inputs/material to be used for organic seed treatment and their authentic procurement sources
 Describe quantity of process of applying seed treatment 	 Treat the seed/planting material with bio- inputs
 Explain the demand of various varieties in the market 	 Use organic methods of seed treatments like 'Beejamrit'
 Discuss about the resistance of varieties to pests and diseases 	Prepare the of inputs for seed treatment
 Explain various seed treatment techniques in different crops 	 Implement the plan for sowing or planting methodology
Classroom Aids:	

Training Kit - Trainer Guide, Presentations, Whiteboard, Marker, Projector, Laptop

Tools, Equipment and Other Requirements

Bio Inputs, Bio Fertilizers, different types of seeds, bio-botanicals and pesticides preparation charts with pictures

Module 4: Management of soil nutrient under organic farming

Mapped to NOS AGR/N1203 v3.0

- Demonstrate management of the soil nutrients by organic methods
- Show how to carry out soil activation and soil enhancement activities in the field

Duration: 03:00	Duration: 03:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Explain soil physio-chemical and biological properties and their inter- relationship Describe the concept of soil nutrient management under organic farming 	 Demonstrate how to identify various methods of activating microbial activity in top soil and their effective method of application Demonstrate preparation of
 Explain the soil activation and soil enhancement 	various organic inputs that can increase soil microbial activity
 Describe proper application process and schedule for soil activating agents 	Demonstrate how to perform operations of soil testing, soil amendment, manuring, crop selection, land preparation, green manure crop form yard manure.
 Describe various methods to prepare the land to get appropriate tilth 	manure crop, farm yard manure, use of bio mass, vermicompost, vermiwash, implementation of soil enhancement methods, protocol preparation for basal dose
 Discuss the importance of top soil in organic cultivation 	application and top dressing
 Describe about various soil activating inputs (jeevamrit, farmyard manure etc.) 	 Show usage of 'waste decomposer' for managing the residues of previous crop in the soil
 Explain about the management of crop residues 	 Demonstrate preparation of vermicompost and vermiwash
 Discuss authorised soil and water lab to get the soil sample tested 	 Show preparation of dung-urine slurry
 Explain importance of soil testing reports 	 Demonstrate protocols to be followed for basal dose application and top-dressing
 Describe various deficiency symptoms and their management under organic farming 	 Demonstrate various methods adopted in organic farming for building organic matter in soil

- Explain how to calculate the nutrient needs on the basis of the soil test report
- Explain soil salinity/alkalinity/acidity management options under organic farming
- Discuss the importance of using bio fertilizers in organic farming
- Explain methods of application, timing and doses of different inputs
- Explain production methodologies for different types of composts and other inputs
- Discuss about green manuring and mulch and its importance
- Explain different methods of conservation agriculture (tillage, residue management, mulching etc.)
- Describe the different sources of organic inputs
- Explain green manuring and biomass recycling methods and strategies
- Describe quality of biomass and stage of harvesting of biomas
- Explain use of biofertilizers in organic agriculture
- Explain types and quantity of inputs needed at different crop stages

- Demonstrate interpretation of the details mentioned in the Soil Health Card and calculation of nutrient needs based on test report and local crop recommendations
- Demonstrate methods of application, timing and doses of different inputs
- prepare nutrient packages with available resources
- Demonstrate how to implement practices like contour plowing, cover cropping, and mulching to prevent soil erosion
- Demonstrate incorporation of practices such as agroforestry and reduced tillage to store carbon in the soil, wherever applicable

Training Kit - Trainer Guide, Presentations, Whiteboard, Marker, Projector, Laptop

Tools, Equipment and Other Requirements

Bio Fertilizers, Soil Testing Tools/Equipment, FYM, Compost Etc.

Module 5: Weed management in an organic farm

Mapped to NOS AGR/N1204 v2.0

- Explain weed characteristic for their identification
- Demonstrate organic control measures of the weeds in the farm

Duration: 01:00	Duration: 02:00	
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes	
 List the various types of weed in the farm and their impact on crop production and quality Explain the use of different methods to control weeds and their advantages and disadvantages Describe types of weed in the crop as against the critical growth stage of the crop and also their control measures Discuss integrated weed management Explain standards regarding plant quarantine Describe bio-pesticides and their recommended dose, method of applications and advantages and 	 Demonstrate how to identify the different weeds in the field and their characteristics Demonstrate various methods weed control adopted in integrated weed management Demonstrate methods of undertaking mechanical/manual weeding process at appropriate time to avoid crop damage Demonstrate use of appropriate mulching sheets for cultivation Demonstrate use bio-herbicides for weed control wherever feasible Demonstrate use of various mechanized weed control equipment for controlling weeds 	
disadvantages		
Classroom Aids:		
Training Kit - Trainer Guide, Presentations, Whit	eboard, Marker, Projector, Laptop	
Tools, Equipment and Other Requirements		
Plough, Bio-herbicides,		

Module 6: Irrigation management in an organic farm

Mapped to NOS AGR/N1205 v2.0

Tools, Equipment and Other Requirements

Micro Irrigation Tools/Equipment

- Explain various type of irrigation methods suitable for the farm
- Demonstrate management of the irrigation systems for proper irrigation in organic farming

Ouration: 01:00	Duration: 02:00	
heory – Key Learning Outcomes	Practical – Key Learning Outcomes	
 Explain the timing and method of irrigation appropriate for a given soil type and climatic conditions Describe advantages and disadvantages of different types of irrigation system Explain importance of water sample testing Discuss authorized source of water sample 	 Demonstrate characteristics of good irrigation system and usage of specific applicable irrigation methods to be adopted Demonstrate use of various type of irrigation system suitable for the selected organic farm Show application of the micro 	
testing • Evoluin about the micro irrigation	irrigation techniques in the farm	
 Explain about the micro irrigation techniques and list various types of micro irrigation equipment to be used (misters, drippers, sprinklers, foggers, etc.) 	 Demonstrate various tools/equipment required for micro irrigation 	
 Discuss the optimum moisture level required for the farm Explain water requirement at various life 	 Demonstrate technique of maintaining the optimum moisture level required for the farm 	
 Explain quantity of water required for the specific crop and its effect on its yield 	 Show how to identify disease due to increase in moisture/water content and measures to be taken to control them 	
 Discuss frequency of irrigation required at various stages of plant growth 	 Demonstrate methods to plug spills/leakages in irrigation system 	
 Explain about water use efficiency in relation to crop production 	Demonstrate various measures undertaken for	
 Discuss common practices of conserving electricity/energy to optimize their usage 	optimum water use efficiency	
Classroom Aids:		

Module 7: Integrated pest and disease management in an organic farm

Mapped to NOS AGR/N1206 v2.0

Terminal Outcomes:

Explain characteristics and symptoms of pests and diseases damaging the crop

- Demonstrate various preventive and curative methods for pest and disease management
- Perform Integrated pest and disease management in organic farm

Duration: 02:00	Duration: 03:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Explain different type of pest and diseases for the related crop along with their diagnostic symptoms and characteristics Describe seasonal infestation /incidence/ severity of pest and diseases Explain mode of transmission of diseases List mixed cropping techniques and trap crops for pests Explain the use of suitable resistant varieties Discuss about natural enemies of pests Describe various mechanical control (traps, sticky plates etc.) Describe the advantages of biological control of insects, pest and diseases Explain bio-pesticides, preparation and application List the tools and equipment used in plant protection Explain integrated pest and diseases management 	 Show how to identify the pests that infests the selected crop Demonstrate the symptoms of various diseases in the crop Demonstrate infestation /incidence/ severity of pest and diseases Demonstrate crop stages and disease incidence and also preparation of disease calendar Demonstrate various mode of transmissions of disease and their control measure Demonstrate pruning of diseases affected plants safely Demonstrate deep ploughing in field to keep field clean and for destroying infested plant debris and field sanitation Demonstrate how to perform mulching Show use of resistant varieties, crop rotation, inter crop, border crop, trap crops, intercultural operations, natural enemies of pest, beneficial insects, bioinsecticides, etc. for pest and disease management

- List the beneficial insects and natural enemies and their importance
- Explain preparation of different types of bio-pesticides at farm with available farm resources
- Explain use various botanical extracts for different types of pest and diseases
- Explain mechanical/manual weeding methods and their importance in pest and disease control
- Explain methods of managing crop residues especially the pest infected plant parts along with weeds and alternate hosts
- Explain the importance of health safety and hygiene requirements while application of pest and disease control measure
- Describe importance of documentation and record keeping related to pest and disease control

- Demonstrate use of various types of traps and their utilizations
- Demonstrate preparation, proper storage and application of different bio-pesticides at farm
- Demonstrate preparation of disease calendar

Training Kit - Trainer Guide, Presentations, Whiteboard, Marker, Projector, Laptop

Tools, Equipment and Other Requirements

Traps, sticky plates, different bio pesticides, charts of beneficial insects, botanical extracts, Sprayer

Module 8: Harvest and post-harvest management in an organic farm

Mapped to NOS AGR/N1207 v3.0

- Demonstrate ideal time of crop harvest and suitable harvesting activates
- Manage and perform suitable post-harvest activities

 Discuss about ideal time of harvest (climatic conditions, distance from the market) Describe the physical admixture during harvesting Explain methods and handling of harvested crops Describe post-harvest management practices like grading, storage, organically acceptable furnigation, cold storage, packaging and marketing Discuss about the ideal storage condition (temperature, moisture, etc.) Discuss about low cost storage methods Explain proper harvesting methods Discuss about harvesting methods Discuss about harvesting methods Discuss about harvesting methods Discuss about for harvesting, sorting and grading List types of packaging material used for different produce Discuss the opportunities to sell Demonstrate method of harvesting the crop after analysing: Crop maturity, moisture content during harvesting, the crop after analysing: Crop maturity, moisture content during harvesting, the crop after analysing: Crop maturity, moisture content during harvesting, etc. Demonstrate how to perform post-harvest management practices like grading, storage, organically acceptable fumigation, cold storage, packaging and marketing Demonstrate use of organically acceptable fumigation systems during storage Demonstrate cold storage for for storage of harvested crop Demonstrate various packaging as per the requirement of the client/buyer Demonstrate various packaging as per the requirement for organic produce as detailed by the client/buyer Demonstrate various packaging as per the requirement of the client/buyer Demonstrate various packaging as per the requirement of the client/buyer Demonstrate suitable log	Duration: 02:00	Duration: 03:00
(climatic conditions, distance from the market) Describe the physical admixture during harvesting Explain methods and handling of harvested crops Describe post-harvest management practices like grading, storage, organically acceptable fumigation, cold storage, packaging and marketing Discuss about the ideal storage condition (temperature, moisture, etc.) Discuss about low cost storage methods Explain proper harvesting methods Discuss about harvesting maturity index of various crops List the tools used for harvesting, sorting and grading List types of packaging material used for different produce Discuss prevailing market rate of various organic produce	Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
the produce directly in market or to	 Discuss about ideal time of harvest (climatic conditions, distance from the market) Describe the physical admixture during harvesting Explain methods and handling of harvested crops Describe post-harvest management practices like grading, storage, organically acceptable fumigation, cold storage, packaging and marketing Discuss about the ideal storage condition (temperature, moisture, etc.) Discuss about low cost storage methods Explain proper harvesting methods Discuss about harvesting maturity index of various crops List the tools used for harvesting, sorting and grading List types of packaging material used for different produce Discuss prevailing market rate of various organic produce Discuss the opportunities to sell 	 Demonstrate method of harvesting the crop after analysing: Crop maturity, moisture content during harvesting, etc. Demonstrate how to perform post-harvest management practices like grading, storage, organically acceptable fumigation, cold storage, packaging and marketing Demonstrate use of organically acceptable fumigation systems during storage Demonstrate cold storage facility required for storage of harvested crop Demonstrate various packaging as per the requirement of the client/buyer Demonstrate suitable logistic arrangement for organic produce as detailed by the client/buyer Demonstrate carry out value-addition of the produce Demonstrate segregation of waste into different categories and their safe disposal Implement Composting crop residues and other organic waste to

- Explain about applicable organic processing technologies
 Describe type, kind and scale of valueaddition possibilities for the produce
- Discuss about storage, various storage structures and different low cost storage methods
- Explain suitable logistic and supply chain for the organic produce
- Explain about waste management and methods of waste disposal methods
- Explain ways of efficiently managing inputs including water and electricity in the process

Training Kit - Trainer Guide, Presentations, Whiteboard, Marker, Projector, Laptop

Tools, Equipment and Other Requirements

Charts with different quality parameters, different packaging materials, produce with different grades for visual observation and understanding

Module 9: Quality assurance and certification in organic farming

Mapped to NOS AGR/N1208 v3.0

- Explain Third Party Certification (TPC) process and Participatory Guarantee System (PGS)
- Perform the documentation work required for quality assurance and certification in organic farming
- Explain various risk management practices in compliance of standards related to organic framing
- Demonstrate various documentation requirements for the sale of organic produce and traceability

Duration: 03:00	Duration: 03:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Discuss different types of certification and their procedures and timelines available for organic produce 	 Demonstrate preparation of various documentation requirements in third party and PGS certification
 Explain the third party certification process 	 Demonstrate process of carrying out quality checks for obtaining and maintaining certification
 Discuss organic standards in every aspect of farming, production and sell of the produce 	 Demonstrate how to maintain detailed farm history and current farm set-up
 Discuss about the risk management in compliance of standards Discuss the procedure of risk assessment 	 Demonstrate registration and application submission for Third Party Certification and their payment process for the same
 Discuss tools and equipment's and good agriculture practices that is to be adopted to prevent contamination 	 Demonstrate preparation of annual production plan Demonstrate compliance requirements
 Explain the importance of documentation of risk management initiatives 	 Demonstrate the records that need to maintained related to farming and marketing
 Explain about participatory guarantee system and their basic requirements for for PGS group formation, registration process in 	

- the portal and documentation requirements
- Explain importance of maintaining field/ farm diary, internal inspection sheets and peer appraisals
- Explain about National standards on organic production (NSOP)
- Discuss about organic standards framed by BIS
- Describe the need for organic certification
- List the various online certification platforms
- Explain the procedure for applying TPC and PGS
- Discuss benefits and limitations of TPC and PGS
- Discuss the benefits and limitations of TPC and PGS
- Explain process of certification and traceability of the produce
- Explain the standards and norms of storage and packaging (FSSAI, Agmark, Jaivik Bharat logo etc.)
- Explain various documentation and external audit requirement for organic farming
- Discuss international organic standards as per applicability

- Show preparation of documents needed for sale of organic produce and traceability
- Demonstrate how to maintain internal inspection sheets and peer appraisals
- Submit season end summary sheet with certification decisions to Regional Council and revision of decision if required in PGS
- Demonstrate scope certificate issued by issuing authority
- Demonstrate various documents maintained for traceability
- Develop contingency plans to manage unexpected pest or disease infestations organically

Training Kit - Trainer Guide, Presentations, Whiteboard, Marker, Projector, Laptop

Tools, Equipment and Other Requirements

Desktop with internet connectivity and sample documents

Module 10: Organic farming business

Mapped to NOS AGR/N1209 v3.0

- Explain economics of organic Farming
- Manage business operations in organic farming
- Show how to connect market and access market intelligence

Duration: 03:00	Duration: 04:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
Theory Rey Learning Oddcomes	Tractical Rey Learning Outcomes
 Describe economics of organic farming Explain basic accounting terms in organic 	Demonstrate methods/process of assessing the cost and revenue tronds in organic farming.
farming	trends in organic farmingDemonstrate cost-benefit analysis
 Describe target consumer based on socio- economic classification (SEC) segmentation 	of a phased organic farming plan • Demonstrate use of various online
 Describe breakeven analysis of organic farm business 	market intelligence tools
 Explain the various government subsidies and benefits available for organic farming 	 Show how to access market intelligence and demand for organic produce and plan accordingly electronically or manually
 Discuss about the market/revenue trends and consumers' choices 	Demonstrate various ways to build consumer awareness on the
 Explain cost-benefit analysis of a phased organic farming plan 	speciality of the produce
Explain market intelligence based strategy modifications	 Demonstrate pre-requests for organizing local haats for marketing of produce
 Describe relevant regulations related to marketing and sale of the organic produce 	 Exhibit information on quality and benefits of organic foods
 Explain the role of FPOs and cooperatives in selling organic products 	 Exemplify the way to convince consumers to register for regular supplies
 Explain about SWOT analysis 	supplies
 Explain about Segmentation, Targeting and positioning 	 Demonstration preparation of SWOT analysis
 List the various channels of trading the produce and their benefits 	 Demonstrate methods of operating various trading channels
 Explain major branding methods of organic produce and their advantages 	 Demonstrate how to display organic certification labels on products to assure consumers of authenticity
Explain farm level value addition	

possibilities

- List the major retailers, wholesalers, exporters, processing facilities, cooperatives, bulk buyer and online marketplaces for organic produce
- Describe practice for direct marketing of produce and selling the products by forming FPOs and cooperative societies
- Explain consumer awareness and consumer expectation and satisfaction
- Explain the concepts of basic demand and supply
- Explain various channels of trading the produce, including e-trading platforms, and their margin of profit
- Discuss export opportunity of organic produce and relevant standard to be maintained for the same
- Elaborate long term planning for connecting with the consumers and various channels for disseminating the benefits of organic food

Classroom Aids:

Training Kit - Trainer Guide, Presentations, Whiteboard, Marker, Projector, Laptop

Tools, Equipment and Other Requirements

NA

Module 11: Hygiene and cleanliness

Mapped to NOS AGR/N9903 v4.0

Terminal Outcomes:

- Discuss how to adhere to personal hygiene practices.
- Demonstrate ways to ensure cleanliness around the workplace.

Duration: 00:30	Duration: 00:30
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Explain the requirements of personal health, hygiene and fitness at work. 	 Demonstrate personal hygiene practices to be followed at the workplace.
 Describe common health-related guidelines laid down by the organizations/ Government at the workplace. 	 Demonstrate the correct way of washing hands using soap and water, and alcohol-based hand rubs.
 Explain the importance of good housekeeping at the workplace. 	 Show how to sanitize and disinfect one's work area regularly.
Classroom Aids:	
Computer, Projection Equipment, PowerPoint Guide, Participant's Handbook.	Presentation and Software, Facilitator's
Tools, Equipment and Other Requirements	
Personal Protective Equipment, Cleaning Equip	ment and Materials, Sanitizer, Soap, Mask

Total Duration:	Unique equipment required:
Theory Duration:	Azatobacter Culture, Neem based Pesticide, Neem Oil, Khurpi,
(hh:mm): 20:30	Knapsack Sprayer, Gumboots, Seeds of different Crops, Video recording equipment, Cow Dung, Compost, Vermi compost,
Practical Duration:	Bone Meal, Mustard Cake, Fawda, Neem Cake, Rhizobium
(hh:mm): 27:30	Culture
Grand Total Bridge Course	
Duration:	
(hh:mm): 48:00	
Duration:	

Grand Total Course Duration: 12 (Orientation session) + 48 (Bridge Course) = 60 Hours, 0 Minutes